

U.S. GAAP Reconciliation Tables

	Year Ended December 31,		
	2016	2015	2014
Net income	\$ 1,283,388	\$ 665,783	\$ 764,146
Adjusted Net Income	1,314,689	1,065,066	755,729
Net Adjustments to Net Income - Increase (Decrease)	\$ 31,301	\$ 399,283	\$ (8,417)
Adjustments to Net Income:			
Impairment of Pullmantur related assets ⁽¹⁾	\$ —	\$ 399,283	\$ —
Net loss related to the elimination of the Pullmantur reporting lag	21,656	—	—
Net gain related to the sale of the Pullmantur and CDF Croisières de France brands	(3,834)	—	—
Restructuring charges	8,452	—	4,318
Other initiative costs	5,027	—	21,211
Estimated impact of divested businesses prior to sales transaction	—	—	11,013
Loss on sale of ship included within other operating expenses	—	—	17,401
Impact of voyage proration change ⁽²⁾	—	—	(28,877)
Reversal of a deferred tax valuation allowance	—	—	(33,483)
Net Adjustments to Net Income - Increase (Decrease)	\$ 31,301	\$ 399,283	\$ (8,417)
Basic:			
Earnings per Share	\$ 5.96	\$ 3.03	\$ 3.45
Adjusted Earnings per Share	\$ 6.10	\$ 4.85	\$ 3.41
Diluted:			
Earnings per Share	\$ 5.93	\$ 3.02	\$ 3.43
Adjusted Earnings per Share	\$ 6.08	\$ 4.83	\$ 3.39
Weighted-Average Shares Outstanding:			
Basic	215,393	219,537	221,658
Diluted	216,316	220,689	223,044

(1) Includes a net deferred income tax benefit of \$12.0 million related to the Pullmantur impairment.

(2) Represents the net income amount that would have been recognized in 2013 had we recognized revenues and cruise operating expenses on a pro-rata basis for all voyages.

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Gross Yields and Net Yields were calculated as follows (in thousands, except APCD and Yields):

	Year Ended December 31,			
	2016	2016 On a Constant Currency basis	2015	2014
Passenger ticket revenues	\$ 6,149,323	\$ 6,320,827	\$ 6,058,821	\$ 5,893,847
Onboard and other revenues	2,347,078	2,363,497	2,240,253	2,180,008
Total revenues	8,496,401	8,684,324	8,299,074	8,073,855
Less:				
Commissions, transportation and other	1,349,677	1,382,295	1,400,778	1,372,785
Onboard and other	493,558	495,101	553,104	582,750
Net revenues including other initiative costs and divested businesses	6,653,166	6,806,928	6,345,192	6,118,320
Less:				
Other initiative costs included within Net Revenues	(2,230)	(2,129)	—	—
Net revenues related to divested businesses prior to sales transaction	—	—		35,656
Net Revenues	\$ 6,655,396	\$ 6,809,057	\$ 6,345,192	\$ 6,082,664
APCD	37,844,644	37,844,644	36,646,639	34,773,915
Gross Yields	\$ 224.51	\$ 229.47	\$ 226.46	\$ 232.18
Net Yields	\$ 175.86	\$ 179.92	\$ 173.15	\$ 174.92

Gross Cruise Costs, Net Cruise Costs and Net Cruise Costs Excluding Fuel were calculated as follows (in thousands, except APCD and costs per APCD):

	Year Ended December 31,			
	2016	2016 On a Constant Currency basis	2015	2014
Total cruise operating expenses	\$ 5,015,539	\$ 5,056,533	\$ 5,099,393	\$ 5,306,281
Marketing, selling and administrative expenses	1,100,290	1,114,855	1,086,504	1,048,952
Gross Cruise Costs	6,115,829	6,171,388	6,185,897	6,355,233
Less:				
Commissions, transportation and other	1,349,677	1,382,295	1,400,778	1,372,785
Onboard and other	493,558	495,101	553,104	582,750
Net Cruise Costs including divested businesses and other initiative costs	4,272,594	4,293,992	4,232,015	4,399,698
Less:				
Net gain related to the sale of Pullmantur and CDF Croisières de France brands included within other operating expenses	(3,834)	(3,834)	—	—
Net Cruise Costs related to divested businesses prior to sales transaction	—	—	—	47,854
Other initiative costs included within cruise operating expenses and marketing, selling and administrative expenses	2,433	2,525	—	18,972
Loss on sale of ship included within other operating expenses	—	—	—	17,401
Net Cruise Costs	4,273,995	4,295,301	4,232,015	4,315,471
Less:				
Fuel ⁽¹⁾	713,252	714,257	795,801	947,391
Net Cruise Costs Excluding Fuel	\$ 3,560,743	\$ 3,581,044	\$ 3,436,214	\$ 3,368,080
APCD	37,844,644	37,844,644	36,646,639	34,773,915
Gross Cruise Costs per APCD	\$ 161.60	\$ 163.07	\$ 168.80	\$ 182.76
Net Cruise Costs per APCD	\$ 112.94	\$ 113.50	\$ 115.48	\$ 124.10
Net Cruise Cost Excluding Fuel per APCD	\$ 94.09	\$ 94.62	\$ 93.77	\$ 96.86

⁽¹⁾ For the year ended December 31, 2016, amount does not include fuel expense of \$0.4 million included within other initiative costs associated with the redeployment of Pullmantur's Empress to the Royal Caribbean International brand.